## Goodyear Tire & Rubber Company, The Analyst Coverage 01 Jul 05 close: Market Cap VITAL SIGNS \$2,660 mil **Undercovered Key Contacts** Company Info 4 **Fundamentals Summary** exch NYSE FY end Dec Chairman Robert J. Keegan is in the top quartile for 23 of 46 fundamentals CEO Robert J. Keegan is in the bottom quartile for 12 of 46 fundamentals Consumer Goods Consumer Non-durables **CFO** Richard J. Kramer industry 3 Qs Ago trend Jun 04 (9 qtrs) Latest Q industry \_yr-over-yr change website www.goodyear.com phone (330) 796-2121 Mar 05 quartile last 5 qtrs last qtr Akron, Ohio email goodyear.investor.relations@goodyear.com ha loc Revenue & Earnings Manufacturer of tires and rubber products. Stock Events Revenues, \$000 4.302.000 4.508.900 4.767.000 Develops, manufactures, markets and distributes EBITDA, \$000 304.000 386.000 419.000 37.8% tires for most applications, lines of power Apr 21 05 VRO Research Alert: Influential Shareholde EBITDA Margin 23.9% 7.1% 8.6% 8.8% transmission belts, hoses and other rubber Apr 11 05 New Credit Facility Closing products for the transportation industry and Gross Margin 22.9% 23.2% 1.3% Mar 18 05 Financing Announcement industrial and chemical markets. 6.6% DSO: Days Sales 70 4 66 63 Mar 17 05 Negative Earnings Announcement Revenue per share \$90.60 \$94.88 \$106.96 18.1% **Quality of Earnings** Net income, \$000 (78,000)25,100 68,000 187.2% a Cash Flow comparison and Efficiency Ratio comparison EPS, basic (\$0.45)\$0.14 \$0.39 186.7% EPS, diluted (\$0.45)\$0.35 177.8% \$ per share 2 yrs last 2 yrs last EPS: diluted/basic 100% 100% 90% 4 -10.3% ago qtr Depr % Gross PPE 1% Valuation Earnings, diluted (\$1.12) \$0.35 1% Market Cap, \$mil 1 4 9 3 1.589 2.352 57.5% Free Cash Flow SGA % of Rev 16% 14% (\$1.85)(\$1.37) Price/Earnings 9.5 9 8 7 6 5 4 3 2 1 Interest Exp % of Oper Cash Flow (\$1.30)(\$0.98) 2% 2% Price/Sales 0.1 33.0% 0.1 0.1 # of quarters ago Enterprise Value Price/FCF 5.0 9.4 502.1% Price/Tangible book -2.9 4 -73.7% Share price +62% vs. year ago Short data 5,400 6,026 14.7% Enterprise value, \$mil 5.252 industry quartile Enterprise/Sales 0.3 0.3 0.3 0.0% 13 months Enterprise Multiple 4.3 3.6 -23.4% \$16.09 52-week high 7.2 Days to cover Book Value/Share \$0.25 4 \$15.12 previous close Short interest 26.904.532 Tangible Book/Share (\$4.61) 4 9.6% \$8.70 52-week low Intangible, % of Book (633%)1946% 4 Short % float 15.3% ASONDJFMAMJ Capital Share liquidity Share volume Debt/Equity (41.4)(34.7)122.9 4 396.8% 15,898,700 52-week high yr ago trend latest industry 13 months quartilé LTD/Share \$28.88 \$22.34 \$26.49 4 1,759,100 previous day 79.9% 790,600 52-week low Inst ownership DPO: Days Payable 46 370.1 Leverage Ratio 36,096,600 10-day volume 140,580 Inst shares owned, 000 Int cover fr Cont ops 2.2 4 3,221,100 Avg daily vol, 0.2% 4 Insider ownership ASONDJEMAMJ 3 months 44.103.000 Avg daily \$ vol. Cash and Free Cash Flow Net insider transactions 116,877 this week 13.003.000 Vol \* week's Cash Flow, \$000 (334,000)136,100 (241,000) 4 27.8% Liquidity ratio 37760.2 \$ chg FCF/share (\$1.91)28.3% Wk vol as % \$0.78 (\$1.37) 4 Float, 000 175,595 of shares out Cash/share \$7.40 \$7.40 32.4% 171 Beta 9.2 Cash/revenue 8.1 7.8 13.6% 1,732,000 34.2% Cash \$000 1.291.000 1.300.600 FCF/Net income 182.8% (3.5)**Balance Sheet** Income Statement **Cash Flow** Assets and Inventory Otr ending: Mar 2005 \$000 Otr ending: Mar 2005 \$000 Otr ending: Mar 2005 \$000 Cash & Mkt Secur. 1,732,000 Total revenues 4,767,000 100 68,000 Net income 65 Quick ratio 1.1 0.9 0.0% 1.1 Net receivables 3,698,000 139 Adj to rev/COGS 3,662,000 76 Total depr & amort 157,000 Current ratio 1.9 1.5 1.8 -5.3% Net inventories 2,846,000 106 1 105 000 23 (Incr) Decr working capital 50,000 Gross margin DIO: Days Inventory 70 69 -1.4% Total current assets 8,739,000 328 R&D 0 0 Net cash from operations (172,000)10.6% Inventory Turnover 47 Net fixed assets 5,289,000 198 SG&A 686,000 14 Net cash from investing (69,000)5yr ann R&D growth 106,000 Total assets 16.285.000 612 419.000 5 Issuance of debt Total current liabs. 4,758,000 178 Deprec & amort 157.000 3 Issuance of capital 0 Management Effectiveness Total non-curr liabs. 11 483 000 431 258 000 5 Payment of cash divs. Total liabs 16.241.000 610 Interest expense 102.000 Net cash from financing 35,000 ROE Total equity 44,000 1 Total net income 68.000 Net chg in cash & equiv (236,000)ROIC 138.5% (14.3%)5.5% Working capital 3,981,000 149 ROA (4.6%)(4.0%) 1.6% 134.8% 2,660,278 100 Free Cash Flow (257,000)1,732,000 memo: mkt cap (5) memo: end of period cash